

TERM SHEET (Annex A)

Buyer's Name : **SAMPLE COMPUTATION**
 Buyer's TIN : required
 Address : Davao City
 Contact No. : 032...
 Date : August 17, 2021

Details
 Sales Category : **1-New Sale**

Unit No	Level	Unit description	List Price
2202	22nd Floor	3 BR - E1 NW 95.45 sqm.	10,849,803.66

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A. Computations (3% DP so 15 months @ 0% interest)

List Price: **10,849,803.66**
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Additional charges:
 Transfer & Registration charges 867,984.29
 Total charges : **867,984.29**

TOTAL CONTRACT PRICE : 11,717,787.95

B. Payment Terms

Reservation Fee 20,000.00
 Reservation Date: August 17, 2021

3% Downpayment 306,000.00
 spread over 15 months @ 20,400.00 per month

starting from : _____
 up to : _____

7% Balance Downpayment 759,486.26
 Due : _____

90% Balance shall be paid in CASH / Bank financing 9,764,317.40
 before move-in or upon turnover of the unit whichever is earlier

Monthly Amortization:		
*	monthly amortization @ 6.5% fixed rate for 3 years.	299,266.59
*	monthly amortization @ 6.88% fixed rate for 5 years.	192,792.85
*	monthly amortization @ 8.5% fixed rate for 10 years.	121,063.56
*	monthly amortization @ 11% fixed rate for 15 years.	110,980.93
*	monthly amortization @ 11.5% fixed rate for 20 years.	104,129.57

Transfer & Registration charges 867,984.29
 before move-in or upon turnover of the unit whichever is earlier

TOTAL PAYMENTS : 11,717,787.95

Notes: V5_T1 |10/90/24 2M VAT 2021

- Reservation fee is NON-refundable and NON-transferable,
- Pricelist is VAT-inclusive where applicable,
- Prices are SUBJECT to change without prior notice,
- Yuson Excellence Soberano Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- ALL checks should be made payable to **Yuson Excellence Soberano Inc.**,
- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.,
- Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Arthuro Maxino	Adorah Y. Quano	Marie Rose C. Yulo	Jose Franco B. Soberano	Sample Computation
Admin Staff	Admin Supervisor	AVP - Sales & Mktg.	COO	Buyer